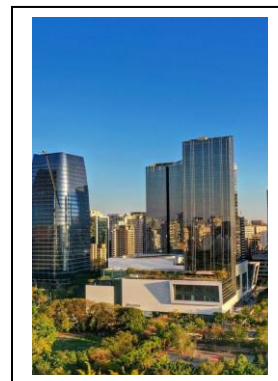




## Announcing American-Brazilian Agricultural Law Conference in Brazil: March 2024

### Law Conference in Sao Paulo March 12, 2024

Fifteen to twenty-five AALA members are invited to a law conference on March 12, 2024. The conference will address agriculturally related legal and policy issues of mutual interest to lawyers in Brazil and the USA, potentially including (a) Carbon Markets in Brazil, (b) Acquisition of Brazilian Land by Foreigners, (c) Overview and Regulation of the Food Industry in Brazil, or (d) Ag Credit Initiatives in Brazil. *The exact focus of the conference will be tailored to the preferences of those attending.* The conference will be held in the Sao Paulo law offices of our host, Souto-Correa (<https://www.soutocorrea.com.br/en/>), a full-service law firm where AALA member Fernando Pellenz is a partner. The conference **is contingent on at least fifteen participants from the USA committing to attend the conference by December 31**. If interested, act NOW! Register your preliminary interest as requested below. You also can add a 9-day pre-conference tour organized by The Chicago Farmers (<https://chicagofarmers.org/>). Details on page 2, below.



**Registration Fee:** \$600 for hotel (2 nights) and airport transfers, if applicable, etc. Those attending will arrange their own international travel. Our host has offered to cover all direct conference costs. **You are not committed to attending the conference until you pay the Registration Fee.** But the conference is contingent on at least fifteen from the USA attending and there is a cap of twenty-five attendees.

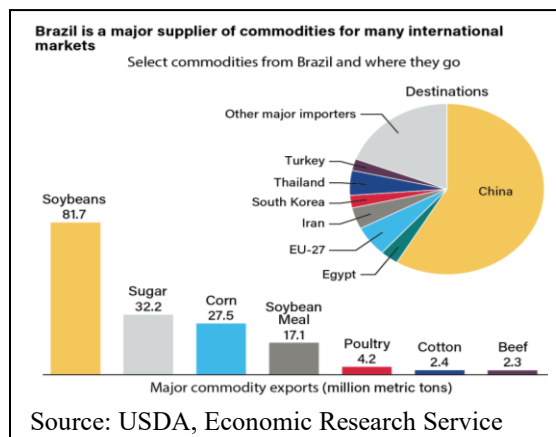
**Payment Deadline:** December 31, 2023, after the specific focus of the conference has been decided.

**If you are interested:** Go to [2024 AALA in BRAZIL \(agtoursusa.com\)](https://agtoursusa.com) ASAP and (tentatively) "Book" the Conference (**do so before December 10**). The conference organizers, AALA Members Don Uchtmann and Fernando Pellenz, will follow up, providing you and others an opportunity to shape the focus of the topics. We will finalize the agenda by December 31; the last day to commit to attending the conference and pay the Registration Fee also is December 31.

### Why Participate in the Law Conference or Tour?

The United States and Brazil are agricultural giants. Brazil, the fifth largest country in area and population and the largest in terms of arable land, is among the few countries with potential to significantly increase agricultural production, according to USDA's Economic Research Service. Over the past two decades, Brazil has consolidated its position as a major agricultural producer and supplier to international markets. It is now a top-5 producer of 34 commodities and is the largest net exporter in the world. Continuing trade expansion and diversification of markets and products remains at the core of Brazil's agricultural growth strategy. In this dynamic environment ...

- You may have clients interested in investing in Brazil, perhaps wishing to buy farmland.
- You may want to better serve clients by having a better understanding of agriculture and law in Brazil or developing working relationships with attorneys in Brazil.



- You may be interested in Brazil's efforts to better regulate its food system, expand its system of agricultural credit, establish carbon markets, improve agricultural infrastructure, or enhance the sustainability of its agricultural production systems.

The conference is an opportunity for AALA members to explore these or other legal and policy issues of interest to lawyers in the USA and Brazil. The **agribusiness tour** provides an opportunity to better understand Brazilian agriculture and agribusiness, and to experience the beauty and culture of this agriculturally prominent country.

## Agribusiness Tour March 2-12, 2024



The Chicago Farmers (<https://chicagofarmers.org/>), an organization of farmland owners and ag-related professionals, has invited AALA members to join TCF on a tour exploring Rio de Janeiro, Agribusiness in the "Breadbasket" of southern Brazil, and Iguassu Falls from March 2-12 (Land Only: March 3-11). **This educational tour is available to AALA members, whether or not attending the March 12 law conference. If you want to join the tour, act quickly! December 1 deadline to lock in price and limited space!**

The agribusiness tour will occur even if the March 12 law conference in Sao Paulo is delayed. By registering for the tour (Land Only) and making your own international flight arrangements later, you retain the flexibility to extend your trip to include the law conference (you can decide to attend after the final agenda is set, assuming the minimum of fifteen participants from the USA has been attained).

You would depart USA on March 2, begin the tour in Rio de Janeiro on March 3, and then travel to the south of Brazil to see its agriculture and agribusiness. The tour ends at amazing Iguassu Falls with a visit to the largest hydroelectric dam in the world, Itaipu, followed by a flight to Sao Paulo the next day. AALA members and guests could return to the USA from Sao Paulo, OR, if also attending the law conference, extend their stay in Sao Paulo to include the conference. Thanks to The Chicago Farmers for extending this invitation to AALA.

Tour Cost: \$4,099 Land Only, based on double occupancy  
 Itinerary and Details: [www.agtoursusa.com/2024BrazilAALA.html](http://www.agtoursusa.com/2024BrazilAALA.html)  
 Registration: <https://trumpgroups.grcoll.co/go/2024brazilaala>  
 Registration Deadline: December 1, 2023; Payment Deadline: December 2,



## Nothing Ventured, Nothing Gained

The AALA Board appreciates the invitation from Souto-Correa for up to twenty-five US lawyers to help shape and participate in the March 12 American-Brazilian law conference, contingent on at least fifteen persons from the USA participating. AALA is inviting those interested in the conference to self-identify as described above, help finalize the specific topics and agenda, and, as appropriate, commit to attending by December 31 (after the specific topics have been set). If the conference meets its minimum registration, it will take place on March 12. If not, the USA/Brazil interest group can consider its next steps – perhaps working with Souto-Correa to offer this conference at a later date. In the meantime, AALA members (whether or not attending the conference) and their travel partners have the opportunity to accept The Chicago Farmers invitation to join an excellent educational tour of agribusiness in Brazil. This tour will take place even if the March 12 conference is delayed.

*Note: The Chicago Farmers are working with Trump Tours (not affiliated with Donald Trump or the Trump Organization) for tour arrangements and reservations. Trump Tours will assist AALA members attending the March 12 law conference in Sao Paulo or joining the tour. Reservations and payment for the conference and optional pre-conference tour will be handled through that company's portal ([www.agtoursusa.com/2024BrazilAALA.html](http://www.agtoursusa.com/2024BrazilAALA.html)). Questions about the tour or about reservations & payment for the tour or conference should be addressed to Trump Tours. 1-479-271-9898 [thumbert@trumpgroups.com](mailto:thumbert@trumpgroups.com)*